Course goal
The goal of this course is to provide in-depth instruction on the Dodge Bulk Material Handling product portfolio and capabilities which include the design, proposal, manufacturing, assembly and delivery of complete packages.

Learning objectives
Upon completion of this course, students will be able to quote a conveyor system package using Dodge mechanical products which include mounted bearings, gearboxes, mechanical drive components and conveyor pulleys.

Participant profile
This training is targeted to all authorized Dodge product distributors and OEMs who specify, sell or enter orders for mechanical power transmission products.

Topics
- Bulk Material Handling overview
- Product specification:
  - Selection and installation
  - Maintenance and safety
- Technical resources and software solutions
- R&D Lab, Greenville and Shelby plant tours

Course type and methods
This course offers extensive training led by Dodge product management and engineering. The language of the course is English.

Course duration
The duration of the course is 3 days and based in Greenville, SC.

Prerequisites:
5-10 years of outside sales experience in the bearing & PT industry and have bulk material handling customers in their account base.

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