Course Duration
0.5 hours, depending on personnel knowledge.

Course type
This course includes self-study material.
The language of the course is English.

Course Goal
The goal of this course is to get the most important sales information of the DCT880 thyristor power controller.

Course Objectives
Upon completion of this course, students will be able to:
- Know the history of the DC factory
- Know about the heating applications across the industries
- Know the Unique Selling Propositions of the DCT880
- Know the control modes and load configurations
- Know the advantages of the DCT880 to competition

Main Topics
History of the DC Factory
Applications overview
Selling arguments
Flexibility by options
Dimensioning
Advantages to competition

Student Profile
Sales engineers of the DCT880 thyristor power controller.

Prerequisites and Recommendations
The student should have:
- Basic knowledge about electrical wiring
- Basic knowledge of drives or power controller engineering
- Physical understanding for electric heating application

Preparation e-Learning courses
E-learning course G585e - DCT880 Basics, to attending this course is needed

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