

Course description

G594e - DCT880 Sales

Internet Course (EN)

Course Duration

0.5 hours, depending on personnel knowledge.

Course type

This course includes self-study material.
The language of the course is English.

Course Goal

The goal of this course is to get the most important sales information of the DCT880 thyristor power controller.

The training covers the following topics:

- The history of the DC factory
- Applications across the industries
- Unique Selling Propositions
- Control modes
- Load configurations
- Hardware and software details
- Available options
- Dimensioning
- Flexibility and advantages

Student Profile

Sales engineers of the DCT880 thyristor power controller.

Prerequisites and Recommendations

The student should have:

- Basic knowledge about electrical wiring
- Basic knowledge of drives or power controller engineering
- Physical understanding for electric heating application

Preparation e-Learning courses

E-learning course **G585e - DCT880 Basics**, to attending this course is needed

Course Objectives

Upon completion of this course, students will be able to:

- Know the history of the DC factory
- Know about the heating applications across the industries
- Know the Unique Selling Propositions of the DCT880
- Know the control modes and load configurations
- Know the advantages of the DCT880 to competition

Main Topics

History of the DC Factory
Applications overview
Selling arguments
Flexibility by options
Dimensioning
Advantages to competition

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