

BULK SERVICE HOUR PRICING

**SAVE 5% TO 20%
OFF
STANDARD RATE**

Why Purchase Bulk Service Hours in Advance?

- ABB's one year Bulk Service Hour Agreements will save you money.
- Bulk Service Hours can be purchased in 100, 250, and 500 hour agreements. Your agreement will guarantee your reduced rate for the total hours purchased.
- These agreements provide predictable service costs at a significant savings.
- Purchasing bulk service hours in advance will save you from 5% to 20% off the standard rate.
- Offers the convenience of scheduling work when needed without the delay of obtaining additional purchase orders.
- Travel and expenses can be deducted from the hours remaining in the agreement, at the customer's request.
- All three of the Bulk Service Hour Agreements cover field service work performed 6am to 6pm Monday through Friday.
- By purchasing one of ABB's Bulk Service Hour Agreements you will also save if field service work is performed on Weekends, Holidays, after 6pm Monday – Saturday, or over eight hours per day*. Your agreement rate will continue to offer you a significant rate reduction per hour compared to our standard pricing for that same time.

Bulk Service Hour Agreements

<i>Hours Purchased</i>	<i>Standard Rate</i>	<i>Less Discount</i>	<i>Your Price Per Hour</i>	<i>Extended Price</i>	<i>Money You Save</i>
100	\$125	5%	\$118.75	\$11,875	\$625
250	\$125	10%	\$112.50	\$28,125	\$3,125
500	\$125	20%	\$100.00	\$50,000	\$12,500

Terms and Conditions

- ◆ ABBFAI Form 501 Conditions of Sale apply.
- ◆ Bulk Hour Service Agreements are invoiced upon receipt of the purchase order.
- ◆ Travel and expenses are invoiced at actual plus 10%
- ◆ Bulk service hours must be purchased at one time to receive the discount price.
- ◆ ABB will use Field Service Report forms to track hours worked for the customer.
- ◆ Billable time toward a contract is defined as actual hours on the End User's or the Customer's site and travel time to and from the End User's or the Customer's site.
- ◆ *Hours will be deducted from the total number purchased as they are used. For any work performed over eight hours per day, work performed other than Monday through Friday 6am-6pm or Saturday, ABB will deduct hours at time and a half (1.5hours) and after 6pm on Saturday, Sundays, and ABB holidays, ABB will deduct hours at double (2.0 hours). Reference Standard Pricing Sheet.
- ◆ At the end of the one-year agreement period if you have not used your total hours purchased, you can apply it towards a maintenance visit or simply renew your purchase and apply up to 50% of the unused hours towards the renewal price.

ABB Inc.
Customer Service Division
1250 Brown Road
Auburn Hills, MI 48326
Phone 1-800-HELP-365 Fax 248-391-0970
Flyer revised Dec. 7, 2005

ABB Inc.

