As today’s projects become larger and more complex, there are enormous risks associated with developing complex engineering projects. Risk should ideally sit with the party best placed to mitigate and manage it and the objective is to achieve optimal risk sharing arrangements for all stakeholders.

An effective contract strategy should identify the best way of achieving the project objectives and accommodating identified project constraints, funding requirements, risk profile and asset ownership.

A contract strategy involves the selection of organisations and contractual policies required for the execution of the specific project.

What we offer
The development of a contract strategy comprises a complete assessment of the choices available for the management of design and construction to maximise the likelihood of achieving the defined project objectives.

ABB can provide you with experienced project personnel who can help you make key decisions in the following areas:

- Defining the project objectives and constraints
- Selecting an appropriate project delivery method
- Selecting an appropriate form and type of contract
- Developing appropriate tendering and evaluation practices

To deliver this, ABB will consider the key factors of most projects:

- State of development of the project
- Type, location and size of project
- Risk allocation (owner and contractor)
- Division of responsibilities
- Project interfaces
- Market conditions
- Allocation of works and services
- Project time constraints
ABB can then advise on appropriate contract strategies that reflect the desired and appropriate allocation of risk and responsibility between owner and contractor(s) that meets the objectives of the proposed project.

**Benefits**

ABB’s approach to the development of contract strategy offers our clients a number of benefits:

- Alignment of contract strategy with project objectives and constraints, ensured by experienced engineers
- An optimal risk profile consistent with the project characteristics and capabilities of the individual stakeholders
- Knowledge of the UK market and contracting organisations
- Knowledge of the legal framework of contracts and methods of engagement
- Knowledge of different forms of contract and criteria used to select the most appropriate

**Why ABB?**

ABB provides professional engineers and designers with decades of experience in projects and developing and advising on appropriate contract strategies.

Our operational heritage means that we have particular skills and knowledge in the delivery of revamp and uprate projects on high hazard, brown field sites, using a tried and tested project process, accredited to ISO 9001.

We ensure that not only plant efficiency, but operability and maintainability are considered from the outset. We make sure that the key factors influencing contract strategy are considered, to ensure that the likelihood of delivering the project objectives are maximised.