## Tianjin Qihaixin - China Integrates efficiency



## The client

China based Tianjin Qihaixin Electric Company is a system integrator targeting the water and cement segments. For a recent project, Tianjin Qihaixin delivered equipment for a cement project in the Yunnan province of china. Crusers, roots blowers and conveyor belts united made up a product capacity of over 5 tons per day. And it was crucial that the equipment had sufficient motor control equipment. In order to secure consistent performance and reliability in its equipment, Tianjin Qihaixin consulted ABB.

## The challenge

When starting a crusher, root blower or conveyor belt – all considered heavy loads – the starting phase of the equipment is the most crucial part. Tianjin Qihaixin had experienced problems starting the equipment before, requiring them to invest in separate up-scaled equipment just to deal with the heavy loads. Furthermore, as Tianjin Qihaixin used conventional softstarters, external bypass contactors and thermal overload relays had to be used.

## The ABB solution

By switching to ABB's softstarters, benefits were clear and immediate. Featuring built-in bypass contactors and thermal overload relays, Tianjin Qihaixin can reduce its equipment size – saving them both time in installation and money from having fewer products to order and administrate. Furthermore, ABB's softstarters can be selected to handle heavy-loads, meaning Tianjin Qihaixin could choose the same equipment regardless of the loads' characteristics. As a direct result from choosing the ABB softstarters, Tianjin Qihaixin estimates reducing both panel costs and space with an impressing 20 percent.

ABB AB
Control Products
Low Voltage Products
SE-721 61 VÄSTERÅS, Sweden

www.abb.com/connecttocontrol www.abb.com/lowvoltage