T210e
Control Systems Sales
Effective System 800xA Demonstrator

Course goal

The goal of this eLearning course is to equip our Sales and Marketing personnel with the necessary knowledge to give a demonstration of the 800xA Demo. These are a series of videos that have documented typical Use Cases that are often shown to customers.

Through this course an individual will be able to show the features of 800xA Demo to a customer. The individual will be made aware of the Demo as the best available tool for customer presentations.

Learning objectives

Upon completion of this course, the participants will be able to:
- Effectively solve abnormal situations via Alarm Response Navigation
- Describe personalized workplaces in System 800xA
- Appreciate the effective alarm management capabilities of System 800xA
- Explain the benefits of electrical integration
- Demonstrate preventive and predictive asset maintenance
- Show the flawless integration between System 800xA and third party systems

Participant profile

This training is targeted at Sales, Sales Support Engineers and Marketing Personnel from Internal ABB and Channel Partners.

Prerequisites

Participants shall have basic knowledge of System 800xA.

Topics

- Abnormal Situation Handling
- Personalized Workplaces
- Effective Alarm Management
- Electrical Integration
- Preventive and Predictive Maintenance
- Integration of Third Party Systems

Course type and methods

This is an eLearning Course with a quiz at the end of each topic.

Course duration

The duration is 1 hour approximately.

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