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November 30, 2021

**Subject: Price Increase Notification (Update) – Cable Accessories, Apparatus & Connectors**

Dear Valued Customer,

Worldwide shortages in raw materials, electrical components and transportation capacities continue to increase production costs throughout our industry. In response to these market fluctuations, ABB will be implementing an average 15% price increase for the following product lines effective first quarter 2022:

**Product Lines**

Blackburn™ Connectors  
Elastimold™ Cable Accessories  
Fisher Pierce™ Faulted Current Indicators  
Hi-Tech™ Fuses  
Homac™ Connectors  
Elastimold™ Switchgear  
Elastimold™ Reclosers  
Joslyn High-Voltage™ Capacitor Switches

Customers participating in master supply arrangements should expect applicable price increases to be implemented in conjunction with the 2022 annual renewal/annual “blanket” quote process. Customers purchasing on a “one off” or “spot” basis will receive current pricing as of the date of their order.

ABB reserves the right to reject and/or limit order quantities based on historical purchasing patterns.

If you have any questions regarding this notification, please contact your local sales representative.

Thank you for your continued support of ABB products.



Michael Plaster  
Lead Business Manager  
ABB Electrification



James Hinckley  
Strategic Pricing Leader  
ABB Electrification