Coaching Services
Refurbish and maintain your most important assets... your plant personnel

A skilled and efficient workforce is a plant's most valuable asset. As with your entire production process, your workforce is key to optimizing your equipment's performance and maximizing your return on investment. ABB University provides flexible coaching services that are customizable, competence building programs designed to enable your personnel to respond more productively to system and process challenges, reducing cost and downtime.

ABB University offers on-site Coaching Services, an effective training and refresher strategy for maintaining skill levels and competencies with the employees who setup, configure, operate, or maintain ABB equipment or systems. ABB University provides coaching services on-the-job, at your plant. A skilled ABB University representative will work with your personnel through their typical daily routines to solidify the skills gained during training and through day-to-day experience.

ABB University’s Coaching Service is ideal for all customers. Each delivery is custom and can be designed for new system users as a high level introduction to the system and its functionalities, or as a great refresher course for those who have attended ABB University classes to tighten knowledge gaps and as a means to improve overall retention.

Coaching Services
ABB University’s Coaching Service strives to make the best use of time, resources, and plant personnel.
• Pre-visit phone interview to ascertain current needs and expectations
• Needs assessment to establish general learning objectives

• Subject matter driven by your current needs
• Flexible delivery schedule
• Unlimited number of employees
• You choose the duration – one day intervals

In today’s highly competitive market unnecessary process shutdowns and upsets are unacceptable. Proper training can help avoid these situations. ABB University’s Coaching Service ensures that your staff continuously anticipates and responds appropriately to system and process challenges to avoid lost production.

ABB Products Supported
Coaching Services are available for the following ABB products and systems:
• 800xA Systems
• Harmony/Symphony Plus Systems
• Quality Control Systems
• Advant Master Systems
• MOD Systems
• AC/DC Multidrives
• Analytical Products
• Control Loop Tuning
### Customer Benefits
- On-site delivery
- No travel expenses
- Ability to train unlimited number of employees
- Lower cost: no equipment rentals, no formal courseware
- Able to broadly customize content so training is timely and pertinent to day-to-day employee job functions
- Increased retention in supplement to formal training

### General Pricing
Coaching Services pricing varies based on equipment and number of days on-site. General pricing below based on consecutive days in the same week:

<table>
<thead>
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<th>Days of Training</th>
<th>List Price (USD)</th>
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<td>1</td>
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<tr>
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Above pricing based on base delivery with no equipment or courseware. Pricing is all inclusive and includes instructor teaching and travel time, and all T&L expenses.

### Request Coaching Services
Contact ABB University by phone or email:
- Call 1-800-HELP-365, Option 2, Option 4
- Email abbuniversity@us.abb.com

### Days of Training
List Price (USD)