**The Metals After Sales/Customer Support Team is there to support you**

**Need for support?**
When a major delivery project is completed, responsibility for support and further contact between the customer and ABB is transferred to the After Sales & Customer Support Team. The objective for this team is to maintain the long-term relationship and become the natural partner when support is needed to solve a problem or other issues for various reasons.

The After Sales & Customer Support Team consists of experienced people who have worked many years within design, commissioning, project management, etc. for automation systems and drive systems. The support team is also a channel to reach other experts within Metals who can help and offer support when different matters arise. ABB Metals is a global organization with experts within many areas of the metals business.

**What can the support team do for you?**
The individuals on the After Sales Team are dedicated to supporting Metals customers during the lifetime of a plant. Maintaining and strengthening the relationship/partnership between the customer and ABB have top priority.

Examples of areas in which the support team is the natural contact:
- Quoting and delivery of control and drive equipment in general
- Process analysis and mill audit
- Drive system analysis
- Training of your personnel
- Modernization of control systems
- Modernization of the HMI system
- Modernization of AC/DC drive systems
- Erection/Erection supervision
- Commissioning

**Your benefits**
- One support team/Easy contact
- Experienced and dedicated support people
- Access to ABB Metals’ global network of experts
- Access to extensive knowledge about old and new ABB products
- Extensive process know-how
For more information please contact:

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