Training Passport program
Unlimited in-center training; one low price

$9400
per employee per 12-month period
12 month period starts on the first day of the first class
or 60 days from purchase, whichever comes first.

Watch the savings add up

<table>
<thead>
<tr>
<th>Weeks of Training</th>
<th>List Price (USD)</th>
<th>Training Passport (USD)</th>
<th>Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$3500</td>
<td>$9400</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>$7000</td>
<td>$9400</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>$10500</td>
<td>$9400</td>
<td>10%</td>
</tr>
<tr>
<td>4</td>
<td>$14000</td>
<td>$9400</td>
<td>33%</td>
</tr>
<tr>
<td>5</td>
<td>$17500</td>
<td>$9400</td>
<td>46%</td>
</tr>
</tbody>
</table>

Substantial savings for multiple courses
Situations arise when multiple courses are needed to
provide adequate training. In these situations,
Training Passport provides the best value. Courses
are available for:
• Distributed Control Systems
• Quality Control Systems for paper applications
• MultiDrives

Issues we typically see:
• Limited training budget
• High cost of training for new employees
• Unclear training needs for individuals
• End-of-year training budget underutilized

Solution: Twelve months of unlimited in-center training courses* for one low price.

Recommendations from ABB University
ABB University provides recommendations, and
identifies curriculum to satisfy training requirements
for these situations:
• Newly hired employees
• New systems or system upgrades
• Employees with new/additional job functions
• Effectively utilizing remaining end-of-year training
  budget

Training Needs Analysis
A review of employee, job function, and shift
information, cross-referenced to ABB University
transcript reports for each employee is done to
determine knowledge gaps and provide course
recommendations.

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* Other discounts or agreements cannot
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