



N° PMA/003_2010

To whom it may concern

Dalmine, October 1, 2010

Subject: Unimotor cassette Restricted Notice.

Dear All,

We would like to inform you that Unimotor cassette is going to move to the Restricted phase of its Life Cycle from October 1, 2010 as per attached policy (page 2), phase out will follow in October 2011.

This version of cassette will not be replaced by an interchangeable solution.

V-Contact V/UN contactor will also go in restricted phase, for details please refer to the dedicated restricted notice.

ABB product life cycle policy covers all Power Products, defines the overall support policy for the entire product life cycle and covers support activities.

For further information we remain at your disposal with.

Best Regards,
Davide Bani
Product management

ABB S.p.A.
Power Products Division

Unità Operativa Sace-MV

Una società del Gruppo ABB

Sede e Stabilimento:
Headquarters and Factory:

Via Friuli, 4
I-24044 Dalmine (BG)
Tel.: +39 035 395.111
Fax: +39 035 395.874

Stabilimento:
Factory:

Contrada Remartello, 14
I-65014 Loreto Aprutino (PE)
Tel.: +39 085 8209.1
Fax: +39 085 8209.219

Sede legale:
Registered Office:

Via Vittor Pisani, 16
I-20124 Milano

An ABB Group company

Capitale Sociale / *Share Capital:* € 107.000.000 - i.v. / *fully paid up*
P. IVA / *VAT:* IT11988960156
Codice Fiscale / *Fiscal Code:* 00736410150
Registro delle Imprese di Milano / *Official Company Book:* 00736410150
R.E.A. Milano: 1513225



Product Life Cycle

Active

- Released for sale
- In full manufacture by factory
- Actively promoted in assigned markets
- Available to all customers
- Fully supported both technically and via after sales network
- Periodically enhanced through R&D or product improvements

Restricted

- Product is no longer promoted by the sales force (6 months after new product release)
- Product will be phased out
- 12 months prior to any "Manufacturing End" declaration, ABB will announce the phase out
- Product still available for sale - mainly for expansions of existing systems, supply under frame agreements, in case of space constrains, required functionality not yet covered by the new product, license agreements
- No further enhancements and development maintenance
- Production continues in factory or might already be outsourced

Legacy

- Product is withdrawn from sales and no longer promoted by the sales force
- Retrofit and Service support continues through the responsible hub but may diminish over time with decreasing installed base
- Price increase (e.g. due to lower volume, vendor component costs, etc.)
- There are no further R&D or design activities on the product
- Product is no longer manufactured by factory

Obsolete

- Product withdrawn from sales
- Product that is no longer owned by ABB due to divestments
- Product where manufacturing capability is no longer possible
- No longer manufactured as a complete product; only component spares and retrofit solutions available

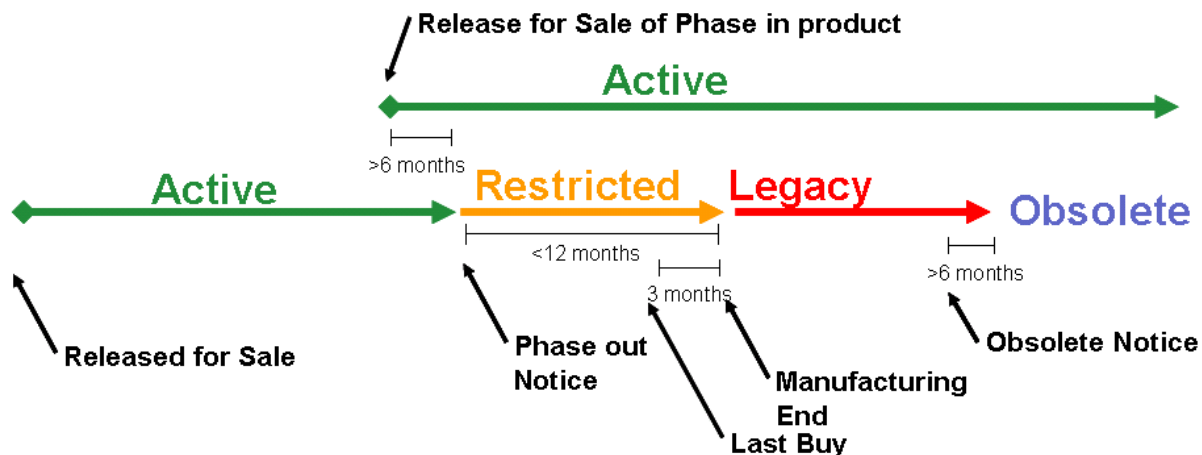


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