

7 February 2020

Price List Change Notification Effective March 9, 2020

Dear Valued Customer

We would like to inform you of a pricing adjustment that will be implemented by ABB (Electrification) on March 9, 2020. You will see a varying level of adjustments across our different product ranges with the majority increasing by 3.9%.

You will find additional adjustments for products that have been replaced with new ranges and adjustments of other ranges to meet current market prices. To support the amendments to our product ranges and selection, we will be issuing an updated version of our Electrification Product Book later this year that will cover the entire Electrification Australia offering. You can view the current version at the following link – [ABB Electrification Product Book](#).

For customers that are using the ABB Business Online service (cBOL) your prices will automatically update on 9th March 2020 and be available in your account. For customers wishing to set up an ABB Business Online account please contact your local sales representative or send an email to au-ep-sales@abb.com requesting access.

We have also amended the price file this year to reflect past order history and customer feedback. The price file now contains a reduced list of approximately 11,300 products. If you wish to receive a copy of your new price file, please contact your local ABB sales representative to allow you time to upload the data to your systems and to address any queries you may have in relation to the new file and pricing of products not included in the file.

Should you have any questions regarding this price adjustment please contact your local ABB sales representative or call our Electrification Customer Service Team on 1800 60 20 20.

We thank you for your continued support to ABB and we look forward to growing our business together in 2020 and beyond.

Yours Sincerely



Mario Macri
National Sales Manager
Electrification business
ABB Australia