Learn to sell our maintenance offerings

- Examine the key components of a breaker
- Understand how each of these parts are maintained during the regular shutdown window
- Learn about ABB’s solutions for the various types of maintenance
- Discover the proprietary information and material that our Field Service Personnel have access to
- Effectively find and use ABB’s resources for your sales activities

We will answer these questions

- Why carry out maintenance?
- Why use ABB’s maintenance solutions?
- Which ABB’s maintenance solutions are available now?

Prerequisites and recommendations

A general background knowledge on low voltage breakers is recommended

Course type

This webinar is led by an instructor. Click here to enroll

When

2 sessions on 22 July 2015:
- 10:00 AM GMT+2
- 4:00 PM GMT+2