



Forecast Collaboration

Ariba Supply Chain Collaboration

Supplier Training Guide

Forecast Collaboration

- Introduction
- Forecast Collaboration Workflow Diagram
- Forecast Portal Interaction

Forecast Portal User Interaction

- Overall Considerations
- View forecast data

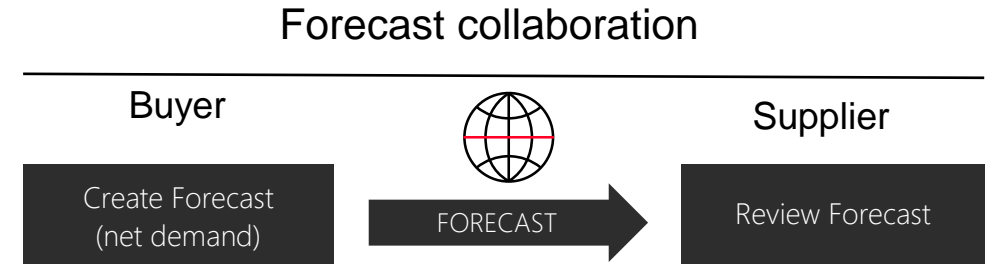
The forecast collaboration feature enables Buyers to share their forecast with their suppliers. This then allows the suppliers to schedule operations, purchase raw materials and plan capacity accordingly.

The forecast collaboration feature provides the following to suppliers:

- A simple table view of buyer forecast demand.
- Daily, weekly, monthly, quarterly and yearly time-bucket views of forecast demand.

Forecast without Commitment

1. The buyer extracts net demand data after material requirements planning or forecast planning and transmits this data to Ariba Network.
2. The supplier logs on to Ariba Network to view forecast demand data or download the forecast demand data to an Excel file.



... how to view forecast collaboration data

Customer can define new attribute fields that will be used to provide additional information about planning records.

What part types will forecast be sent for?

- The forecast Horizon will encompass XX weeks which will be specified by Customer.
- Forecasts can be filtered based on location.

[View forecast data](#)

[Search and identify forecast](#)

[Search filters description](#)

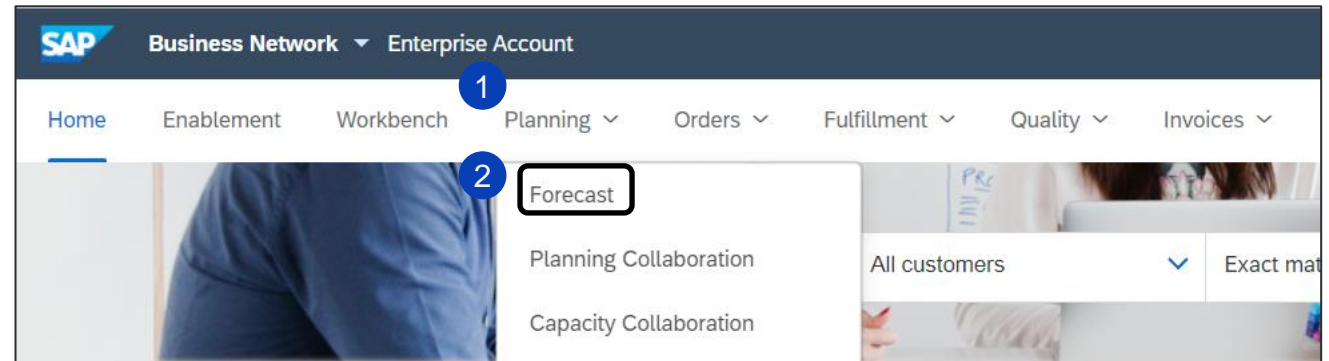
[Forecast Overview](#)

[Forecast Data](#)

[Key figures description](#)

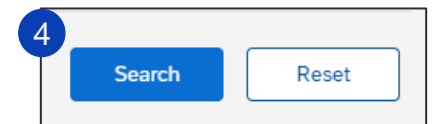
Search and Identify Forecast

1. Click on Planning tab.
2. From the dropdown list select Forecast.
3. Search filters allow to identify specific forecast. Enter search criteria into any of the filter fields as desired.
4. Click Search.



The screenshot shows the 'Search filters' section of the SAP Business Network interface. It contains several input fields for search criteria:

- Customer *: BP SCC Buyer - TEST
- Customer part no.
- Supplier part no.
- Customer location
- Planner code
- Part category
- Customer view
- Line of business
- Product family
- Product subfamily
- Program code
- Part type
- Part status: Active Inactive



Search Filters Description

Field	Description
Customer	Customer identification.
Customer Part Number	Customer's material number.
Supplier Part Number	Vendor's material number.
Customer Location	Customer Plant.
Planner Code	Customer planner identification.
Show Unique Part and Plant	Once checked, the result screen will show key figures for both supplier managed inventory and forecast data.
Part Category	Part Category as aligned with the customer.
Line of Business	Line of Business as aligned with the customer.
Product Family	Product Family as aligned with the customer.
Product Sub-Family	Product Sub-Family as aligned with the customer.
Program Code	Program Code of Business as aligned with the customer.
Part Type	Part Type as aligned with the customer.
Process Type	Specifies whether the part is using Replenishment Order for SMI (can be combined with Forecast).
Part Status	Specifies if the part is active or inactive.
Customer View	Buyers are allowed to create views, referred to as custom views, for planning processes and set conditions for their display

Forecast Overview

1. Review the search results.
2. You can configure the view by clicking the configure button.
3. To view forecast details, click the icon on the right hand side of you screen.

Filter		All customers		Page 1		2	
Customer	Customer part no.	Lead time	Part status	Last customer update	Stock		3
					Stock on hand	Unit	
					Quantity		
SCC ANK - TEST BUYER	BP-CIG-2	2	Active	4 Oct 2019 1:38:51 AM	0	EA	
BP SCC Buyer - TEST	2937	5	Active	4 Oct 2019 2:53:37 AM	0	EA	

- ✓ Supplier part no.
- ✓ Customer location
- ✓ Lead time
- ✓ Part status
- ✓ Last customer update
- ✓ Last supplier update

Forecast Data

1. Supplier can view forecast details:
2. Current stock on hand
3. Part details shared by the customer
4. Forecasted quantities
5. Supplier can set the View by criteria and Starting date as desired.
6. Color coding eases the processing of data in the UI.

Forecast details

BP SCC Buyer - TEST | Part no. 2918 | Customer Location Czech Rep BP 1

View by: Daily | Starting from: 11/21/2019

▶ Chart

Stock on hand: 36 (EA) | [Part details](#)

Key figures	21 Nov 2019	22 Nov 2019	23 Nov 2019	24 Nov 2019	25 Nov 2019
Order forecast			3		9
Cumulative forecast	0	0	3	3	12
Forecast commit			0		
Cumulative forecast commit	0	0	0	0	0
Cumulative commit vs cumulative forecast	0	0	-3	-3	-12
Previous forecast			3		6
Cumulative previous forecast	0	0	3	3	9
Cumulative forecast vs Cumulative previous forecast	0	0	0	0	3
Forecast deviation	0	0	-3	0	-9
Forecast change	0	0	0	0	3
Previous forecast commit			3		
Upside forecast					
Firmed orders					
Priority					
Order received					
Goods received					
Total shipment					

Refresh data
Copy forecast to commit

■ On track
 ■ Above maximum
 ■ Below minimum
 ■ Out of stock
 ■ Lead time

Key Figures Description

Key Figures	Description	Data Source
Order forecast	Customer shared demand	Buyer standard
Cumulative forecast	Customer previous + current demand	Buyer calculated
Previous forecast	Historic demand	Buyer standard
Cumulative previous forecast	Cumulative historic demand	Buyer calculated
Cumulative forecast vs Cumulative previous forecast	Cumulative forecast - Cumulative previous forecast	Network calculated
Forecast change	Order forecast – Previous forecast	Network calculated
Upside forecast	Additional quantity available for the customer	Buyer standard
Firmed orders	Buyer confirmed orders within the firm zone.	Network calculated
Order received	Quantity received by the buyer based on orders, within each of the user-selected time bucket.	Network calculated
Goods received	Cumulated received quantity per period	Network calculated
Total shipment	Based on total receipts by the Buyer for each time bucket.	Network calculated



HITACHI
Inspire the Next 