

ABB Ability™ Axis Electronic Catalog

Improve spend on contract compliance and reduce procurement costs through guided buying



ABB Ability™ Axis Electronic Catalog provides a single, consolidated view of goods and services available for purchase from suppliers through a user-friendly online shopping experience.



Self-service portal allows buyers & suppliers to collaborate on catalog management with dashboards on quality, price and product information changes, streamlining content management



Seamlessly integrated to any EAM/ERP that supports OCI punch-out, fitting neatly into the existing IT landscape



Comprehensive catalog configuration allows buyers to meet the exact needs of the business with smart forms, kitting and quantity-tiered pricing

Typical procurement challenges

Lost time negotiating contracts



Unreliable product information and catalog master data



Invoice mismatches due to incorrect pricing data



Users struggle to find the right products and buy off-contract



The procurement opportunity



3-5% lower procure-to-pay costs through better quality data



Companies can often realize 1-4% savings through Electronic Catalog¹

¹ Potential savings on total addressable spend by better contract compliance

The right solution, right now



Cloud-based solution, fully supported & managed by ABB – reduces total cost of ownership and increases speed to deploy



SaaS offering – no on-premises hardware or software required



No charge to trading partners to connect to the Axis network – removes a common barrier to entry



Predictable fixed fees with subscription-based pricing



Native integration with ABB Ability™ Ellipse and Asset Suite; easily integrated to other ERP/EAM software (Oracle®, SAP®, etc.)