Course duration
2.0 hours, depending on personnel knowledge

Course type
This is a web-based training course. The course includes self-study material and self-assessment questions. The language of the course is English.

Course goal
This course gives an overview of the ABB’s StackFlowMaster.

The training covers the following topics:
- Technical principles
- Product portfolio & technology
- Main applications and industries
- Key markets and competitors
- Key selling points

Student profile
- Sales/Service engineers
- Product engineers and
- All interested employees inside ABB

Course objectives
Upon completion of this course, students will be able to:
- Understand the basic principle of operation
- Understand the meaning of the terms “CEMS” and “AMS”
- Recall the 3 QAL levels and understand QAL1 certification
- Understand the responsibilities that the operator has when selecting and using CEMS equipment
- Identify the 3 models in the family
- Understand the differences between the models
- Recall the different probe diameters and end support options
- Understand the dimensions that are critical for correct sizing and manufacture
- Recall some of the key installation requirements
- Identify the most important application areas for ABB StackFlowMaster meters
- Recognize possible applications for ABB StackFlowMaster flowmeters across all industries
- Understand the features and characteristics of the ABB StackFlowMaster that are key to identifying suitable applications
- State which companies and technologies are our main competitors for StackFlowMaster
- Recall the weaknesses in the competitor’s offerings
- Summarise the key advantages of ABB’s StackFlowMaster range
- Communicate to a customer the strengths of ABB’s StackFlowMaster portfolio
- Recall the key selling points for ABB’s StackFlowMaster meters
- Explain how the key selling points translate to customer benefits